

[www.rsglobalenergy.com](http://www.rsglobalenergy.com)



**RS Global Energy**

**Energy (Commodities) Trading  
& Energy Integrated Investments**



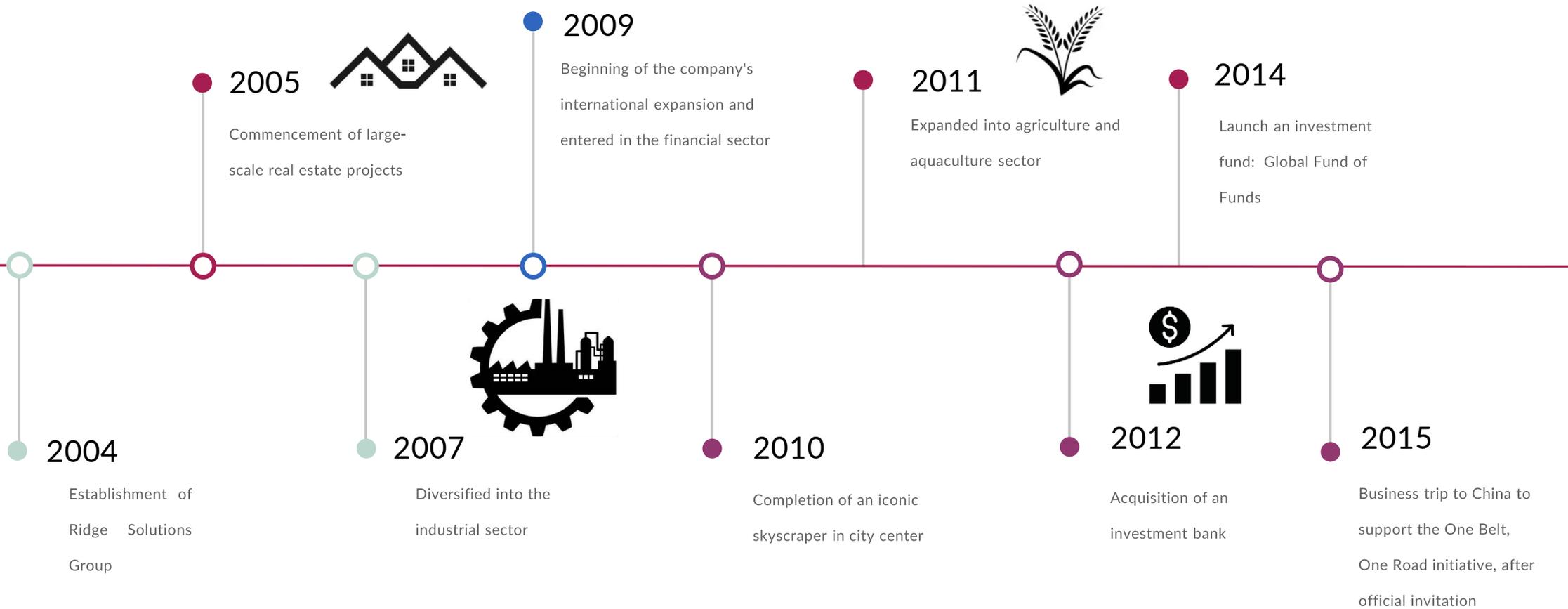
## Chairman's Word

I will share with you the vision and culture of trust, the art of creating and thinking of RS Global Energy because.. When we set a goal and we intend to achieve it, we cannot separate them from our Mission, Vision and Values.



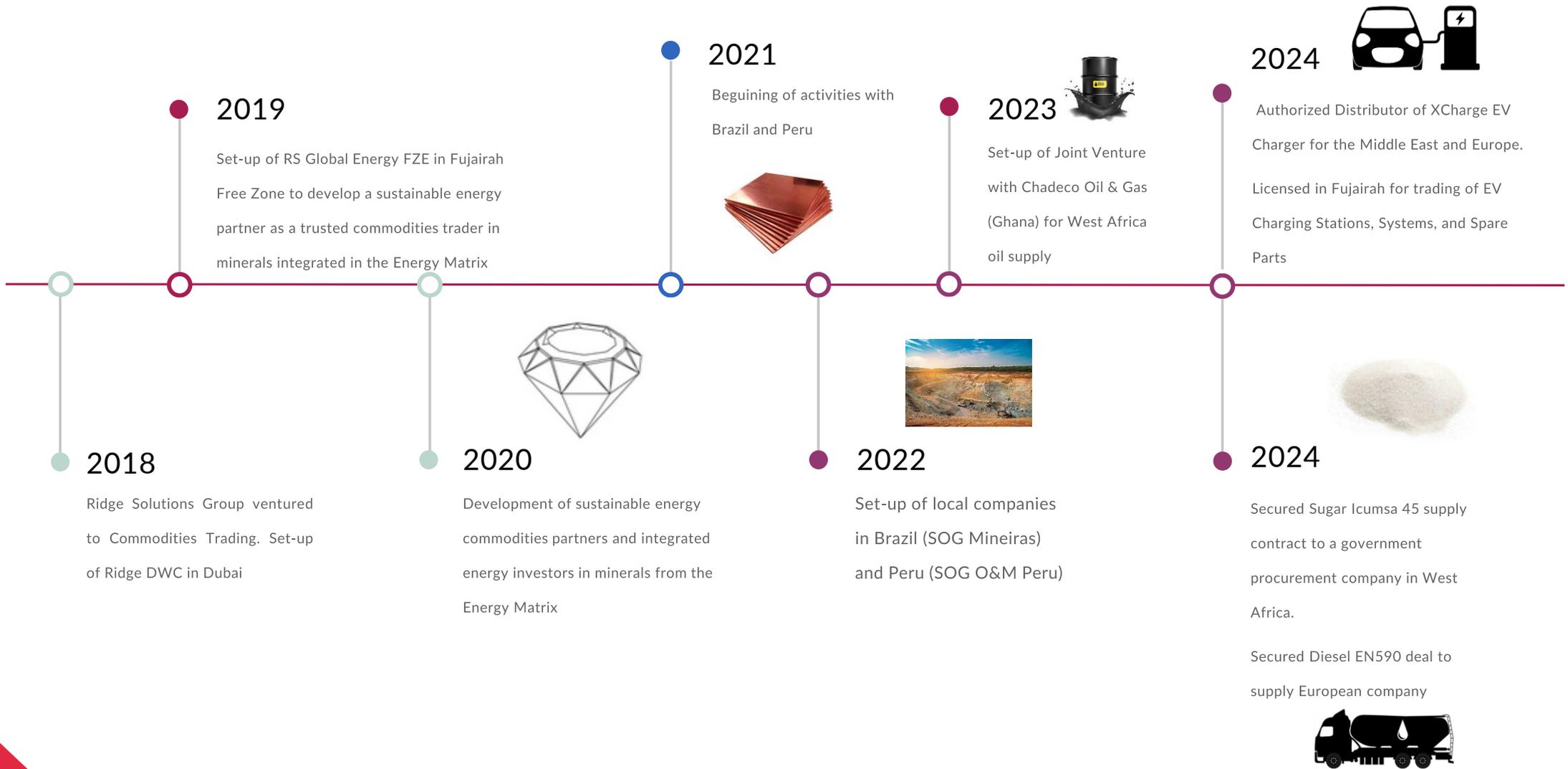


# Our Journey: Milestones and Achievements



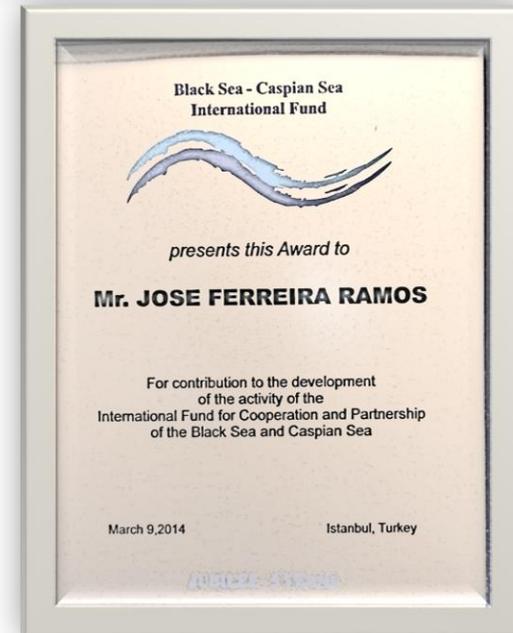


# Our Journey: Milestones and Achievements





# Our Journey: Milestones and Achievements





# Energy Trading @Glance

## Who We Are

- Energy Commodity Trading Arm (Company) with global outreach.
- Privately held and controlled by statutory entity incorporated in United Arab Emirates.
- Global footprint and headquartered in United Arab Emirates with offices in Dubai, Fujairah and footprints in Portugal, UK and Brazil.
- Sourcing, trading of base metals, precious metals inclusive of associated raw material, extensive variety of the crude oil and petroleum products.
- Sourcing, trading of Sugar products.
- Sourcing, trading of EV Charging Stations & Systems & Spare Parts Trading.
- Business supplemented by derivatives trading, logistics, financing solutions, risk management and strategic investments.
- Strong established relationship with customers, suppliers, logistics managers and financial institutions.
- Continuing presence in Africa as strategic hub for sustainable supplies over long term
- We believe, we have unique strength to leverage trading prospects integrating multi geographies inclusive of Oil & Gas and growing mineral resources strength in Africa.



*Source:*  
Source crude oil, petroleum products and minerals through established relationship, financing and investments



*Store & Transform:*  
Arrange for storage, tolling and refining of raw materials as well as price risk management across our global network



*Deliver:*  
Facilitate the delivery of crude oil, petroleum products and minerals to our customers across the world when and where it is needed

## Conservative

Effective, disciplined risk management is a core component of our success, and these ethos are deeply embedded into our culture.

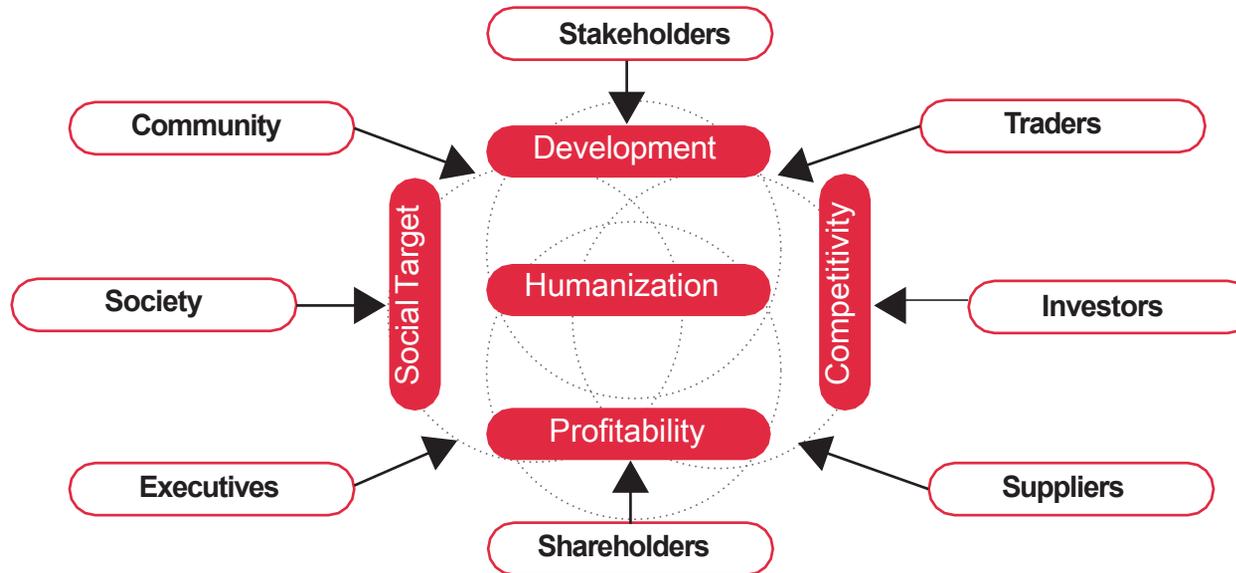
## Established

Reputation as a dedicated, trusted, and entrepreneurial partner built with associated partners network.

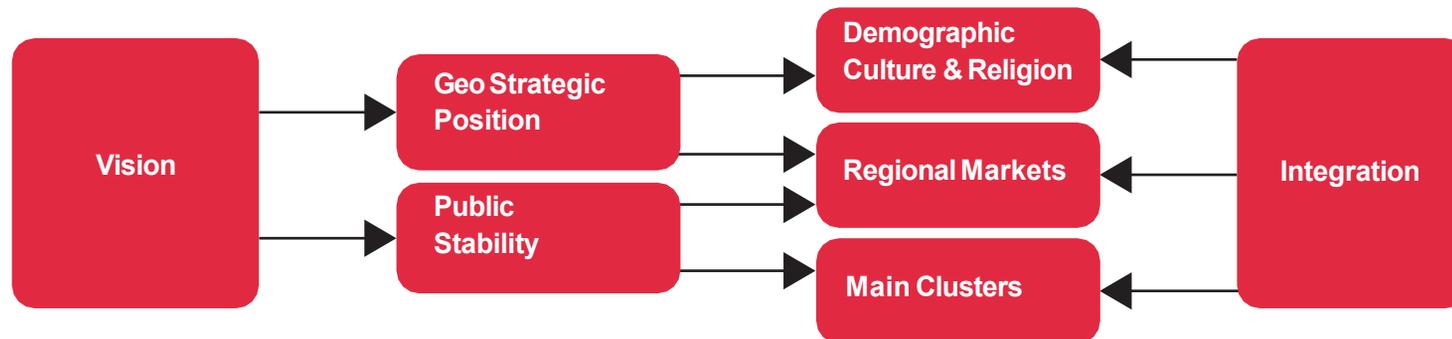


# The Integrated Vision

## The Synergy Model



## The Integration Cycle





# Global Outreach & Network

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We source, process, store and deliver crude oil, petroleum products and minerals to our customers across multi geographies.

**With footprints in multi-geographies across continents, and unmatched on the ground local expertise, our global network allows us to efficiently and effectively manage worldwide logistical services, while maintaining our highly valued local customer relationships.**

## Major Trading Hubs

- 📍 Dubai, Fujairah, United Arab Emirates
- 📍 London, United Kingdom
- 📍 Lisbon, Portugal
- 📍 Lusaka, Zambia
- 📍 Angola
- 📍 Kinshasa, DRC (Copper Belt)
- 📍 Nigeria
- 📍 Togo
- 📍 Ghana
- 📍 South Africa
- 📍 Brazil
- 📍 Peru
- 📍 Russia
- 📍 China





# Continuing Footprints @America



## Resources & Products Overview

- |                    |               |
|--------------------|---------------|
| Copper Concentrate | Brazil, Chile |
| Copper Cathode     | Peru, Chile   |
| Manganese          | Brazil, Peru  |
| Iron Ore           | Peru, Brazil  |
| Tin                | Brasil        |
| Nickel             | Brazil, Peru  |
| Lithium            | Brazil, Peru  |

# Expanding Assets Portfolio @Africa

## Resources & Products Overview



- Strategic Aim Of Sourcing Crude Oil & Petroleum Products from Angola
- Copper Concentrate, Zambia, DRC
- Copper Cathode, Zambia, DRC
- Manganese Ore, Gabon, Zambia, DRC, South Africa
- Cobalt, Zambia, DRC, South Africa
- Iron Ore, Zambia, DRC, South Africa
- Lithium, Zambia, DRC, South Africa
- Others



# Crude Oil & Petroleum Products Overview

**GOVERNMENT OF FUJAIRAH** حكومة الفجيرة  
**FUJAIRAH FREE ZONE AUTHORITY** هيئة المنطقة الحرة الفجيرة

**COMMERCIAL LICENSE** رخصة تجارية

رقم الرخصة License No. : 4171

اسم الشركة Company Name : ار اس جلوبال انرجي م ج ح  
 السيد/ جوس فيريرا راموس  
 Ovnner : Mr. Jose Ferreira Ramos

بنتأ الشركة Place of Inc. : المنطقة الحرة - الفجيرة  
 FUJAIRAH FREE ZONE

نوع الرخصة Type of License : تجارة واستشارات  
 TRADING & CONSULTANCY

النشاط Activity : التجارة في المنتجات البترولية والمعادن الحديدية وغير الحديدية والسلع والوساطة التجارية  
 Trading in Petroleum Products, Ferrous & Non-ferrous Metals and Commodities and Commercial Brokerage

العنوان Address : ص.ب: 51038، الفجيرة، ا.ع.م  
 P.O Box 51038, Fujairah, UAE

الهاتف Telephone : 09-2224350

الموظف المسؤول Person in Charge : السيد/ جواو بيدرو راموس دي كارفيلو سيلفا  
 Mr. Joao Pedro Ramos De Carvalho E Silva

رقم السجل Registration No. : 19-FZE-1944

تاريخ الإنتهاء Date of Expiry : 31/12/2025

الهاتف الفاكس Fax : 09-2282979

المهنة Position : مدير تنفيذي  
 Managing Director

تاريخ التجديد Renewal Date : 25/12/2024

تاريخ الإصدار Date of Issue : 11/12/2019

رمز المنطقة الحرة FUJAIRAH FREE ZONE

Sharief Habib Al Awadhi  
 Director General

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## 1 Products Overview

- Crude Oil
- Diesel
- Gasoline
- Fuel Oil
- Jet fuel
- Liquefied Natural Gas
- Liquefied Petroleum Gas
- Others

## 2 Partners Overview

- Logistics
- Storage
- Manufacturing Own Use
- Industrial Own Use
- Traders @Private
- Traders @Sovereign
- Others

## 3 Geographies For Sellers

- Angola
- Russia
- Iraq
- United Arab Emirates
- Others

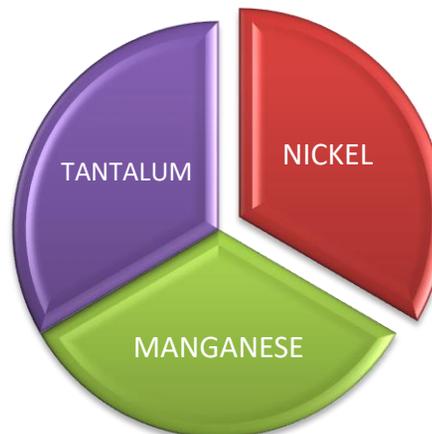
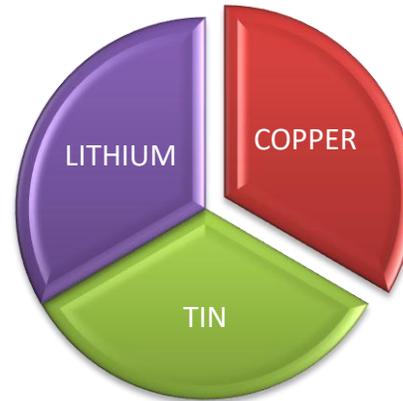
## 4 Geographies For Buyers

- China
- Middle East Region
- African Region
- Asian Region
- Others



# SOG Mineiras Brazil

## Mining Strategic Orientation



ACQUISITION

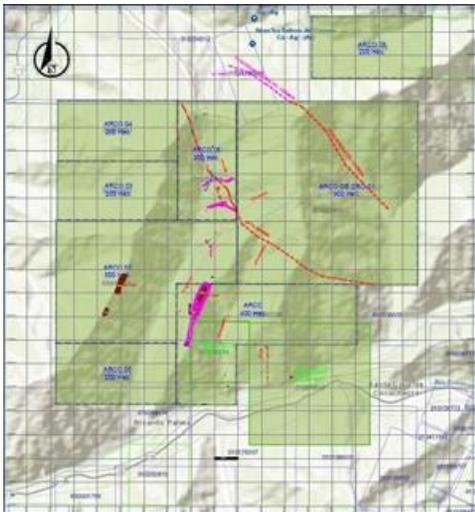
PARTICIPATION

OFF-TAKE

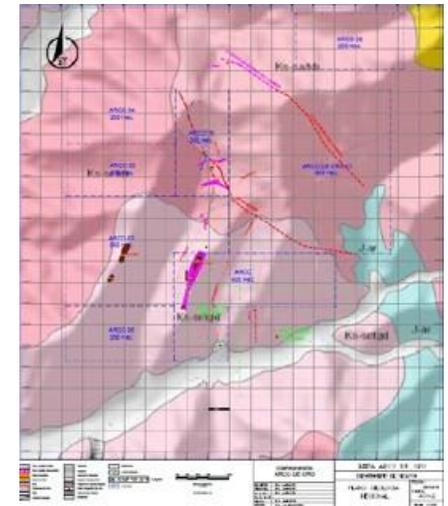
PURCHASING PRODUCTION OUTPUTS



# Decision Process Brazil



MACRO VIEW  
WEES



RECEIPT AND REFERRAL NEW PROJECTS  
INSTITUTIONAL RELATIONS

LOGISTICS

ANALYSIS OF THE LEGAL SITUATION

ANALYSIS OF MINING RECORDS (ANM) AND PMO - MONIT. & CONTROLLERS

ANALYSIS OF LOCAL GEOLOGY OF THE MINING REGISTRY

FINAL EVALUATION INVESTOR RECOMMENDATIONS

BRAZIL

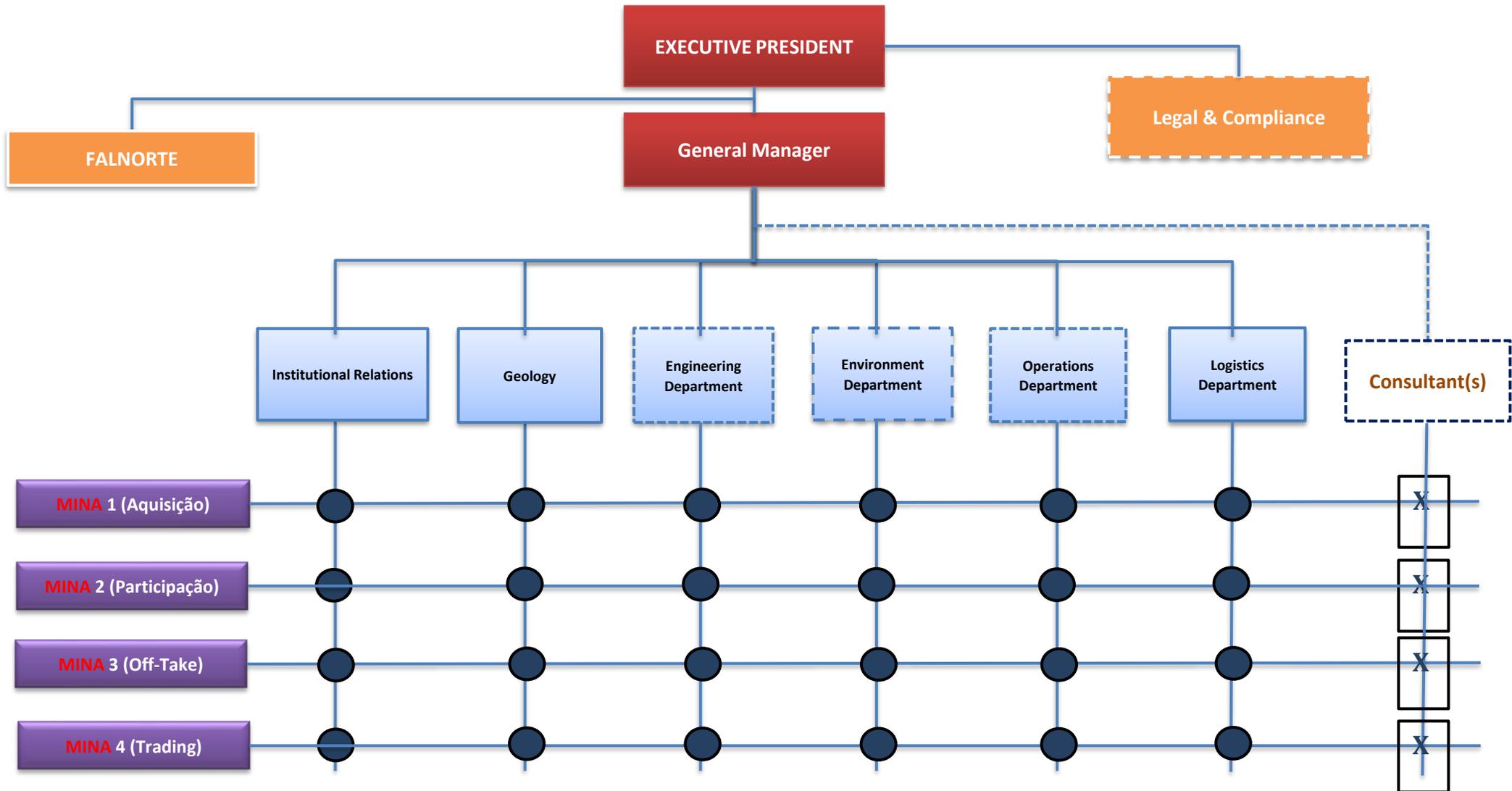
PERU

CHILE

ARGENTINA



# Organizational Chart of mining operations and management





# Information Cycle Brazil



## STEP 1

MINING LOG ANALYSIS

GEOLOGICAL / METALLOGENETIC ANALYSIS

ANALYSIS OF THE LEGAL SITUATION

## STEP 2

NON-DISCLOSURE AGREEMENT (NDA)

CONTRACT OF INTENT AND INSPECTION IN THE MINE/DEPOSIT

COPIES OF MINERAL REGISTRATION(S)

## STEP 3

LETTER WITH OFFER PROPOSAL (LOI)

DUE DILIGENCE: GEOLOGICAL, COMMERCIAL, TECHNICAL, ACCOUNTING, FINANCIAL AND LEGAL ISSUES IN GENERAL

PROJECT PREPARATION



# RSGE Trading Peru

## Mining Strategic Orientation

SOG O&M PERU SAC

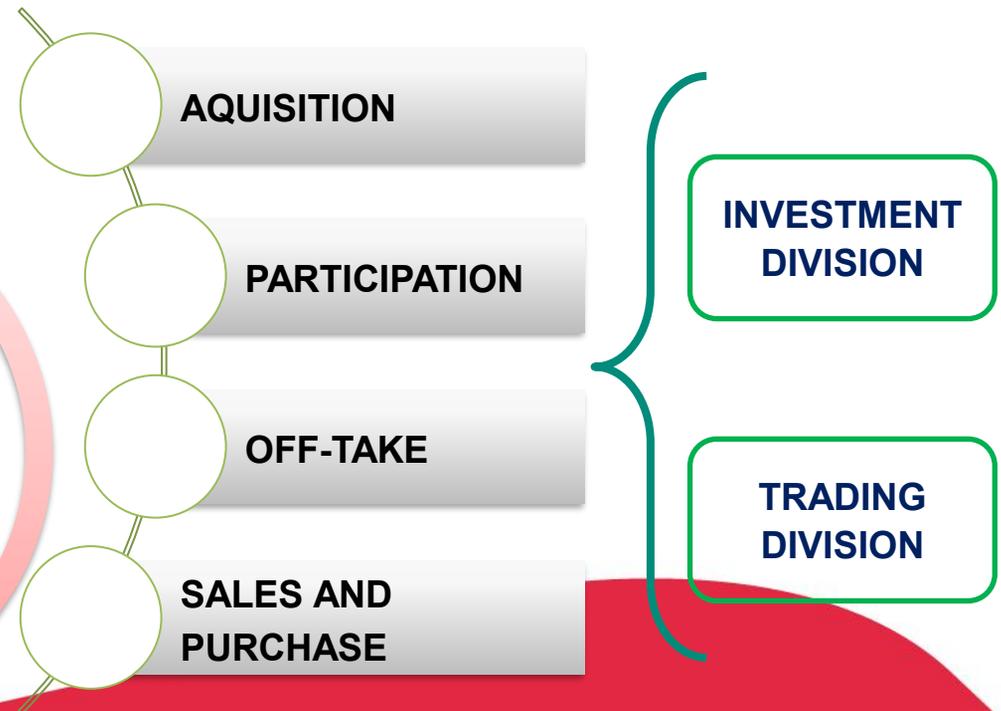
RSGE TRADING PERU SAC

### MANAGEMENT

- 1. Forecasting
- 2. Supply chain Management
- 3. Delivery Management

### OPERATION

- 1. Organization
- 2. Coordination
- 3. Tech savvy
- 4. Education





# Main Mining Units In Operation in Peru

## Huge Mineral Reserves



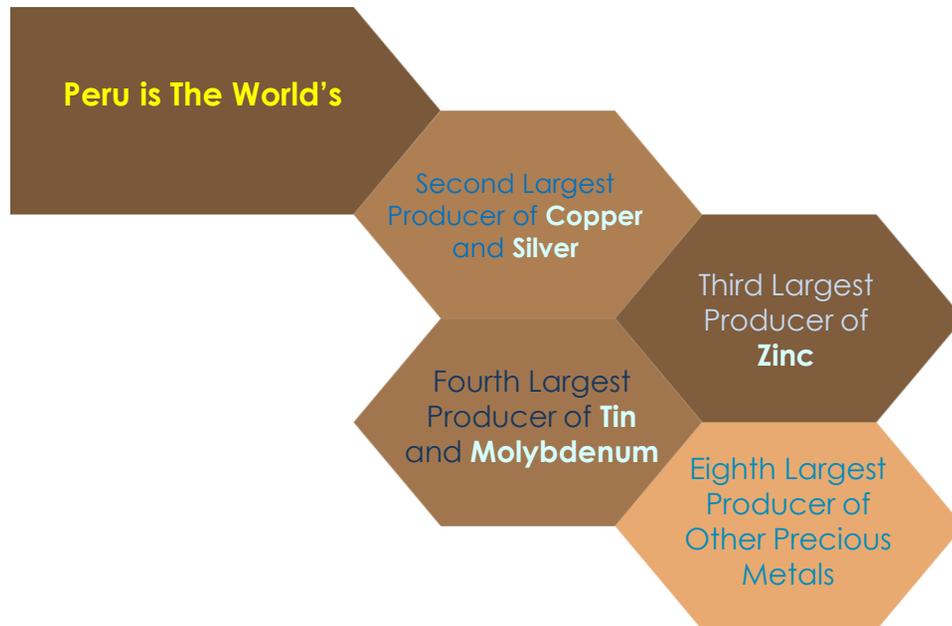
Easily available land registry and geological information

Legal framework that promotes private investment

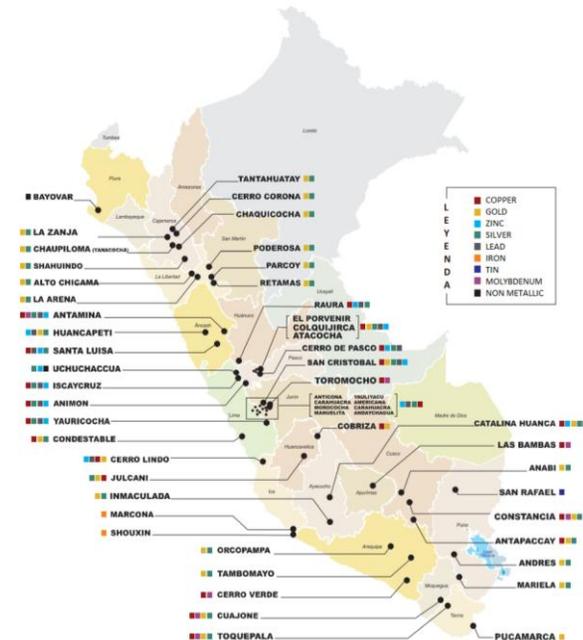
Recognition in global mining companies

Government has privatized approximately 220 state owned companies through JVs in mining and the petroleum sectors

Through its geological endowment and legal framework, Peru promotes private investment



MAIN MINING UNITS IN OPERATION





# Leveraging Opportunities in Peru

## Small Miners

Focus Areas: North, Central and South of Peru

Copper oxides with small lixiviation plants provide for expansion and quality improvements, subject to off-take agreements

JV and build flotation plants in central located areas

Build flotation plants (small miner definition), then blend the refractory concentrates with clean Copper concentrates and export

## Medium Miners

Fund to develop Copper projects with proven reserves

Fund to expand operating Copper mines

Bid for projects where Copper mines have been shutdown or under liquidation due to poor management or wrong commercial contracts

Fund and develop Copper brown field projects with resources

## Large Miners

Fund to develop Copper projects with proven reserves of Polymetallic or gold mines with Copper

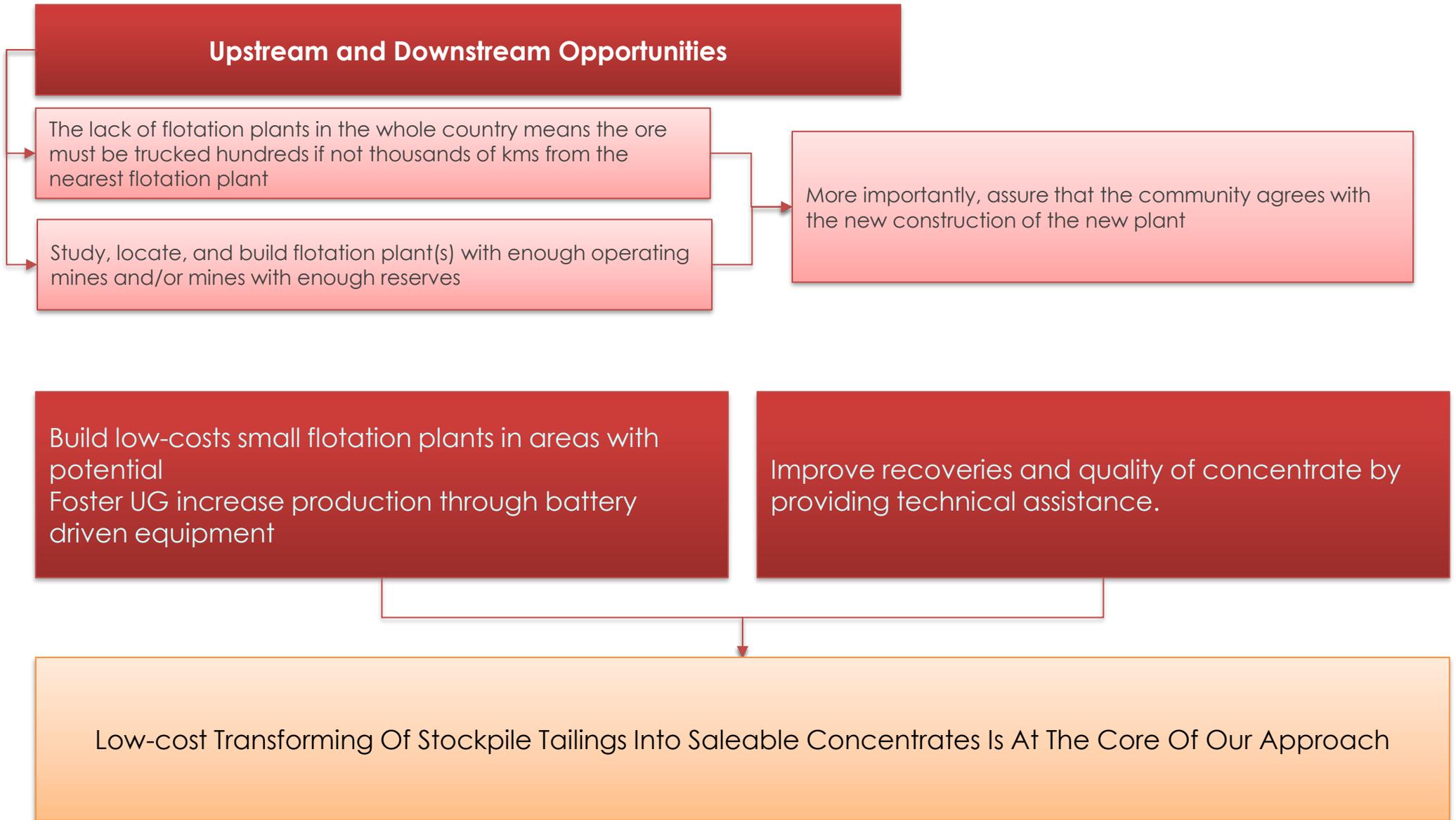
JV and develop them  
*(pure gold opportunities)*

Fund to expand operating Copper mines producing Copper concentrate with high impurities

JV and blend with clean concentrates and export



# Global Approach; Local Applications in Peru



# Our Approach

1



We work for the long term

2



We want to improve through our operations and ESG

3



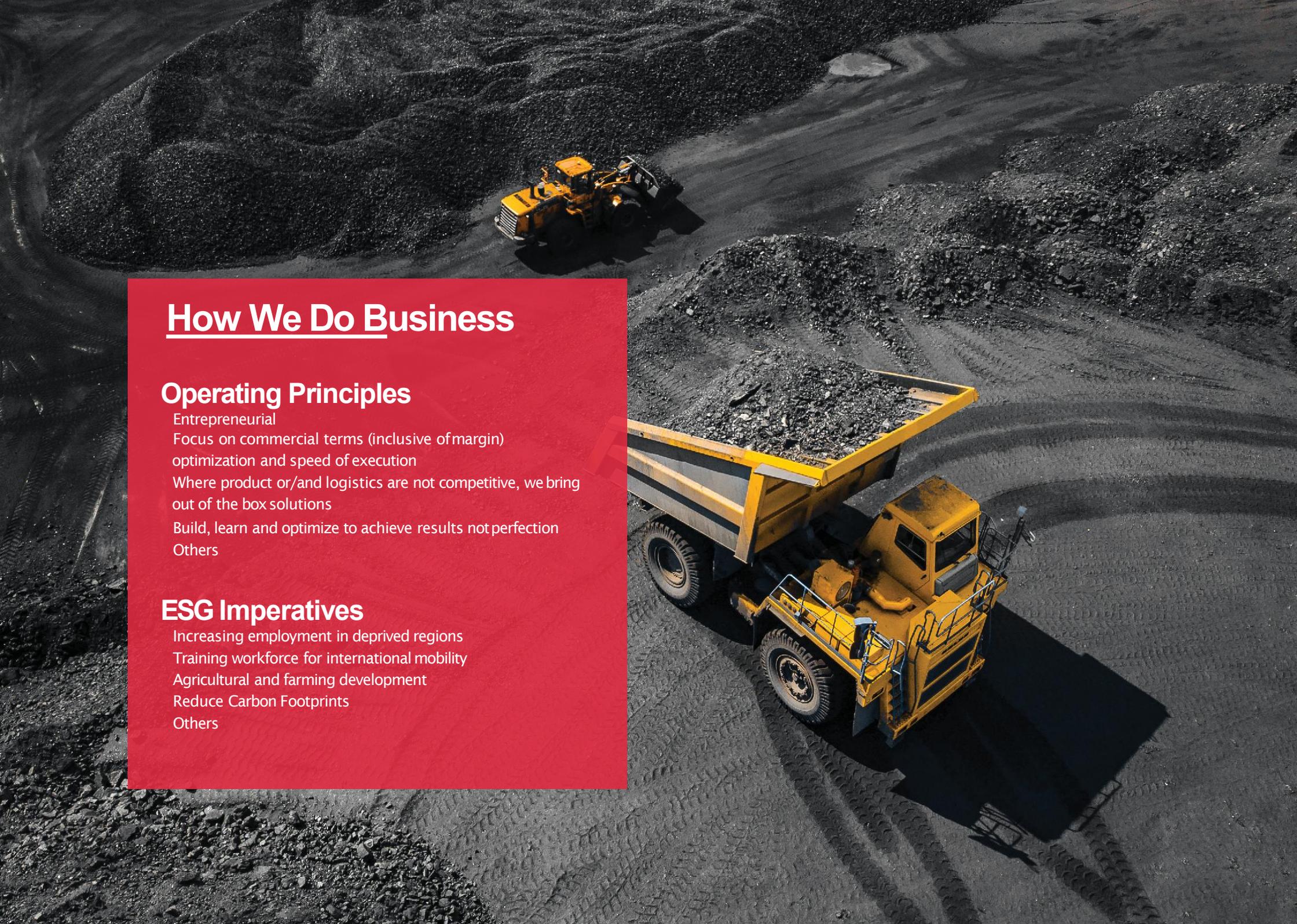
We partner and actively engage shareholders, management and local stakeholders

4



We work hard to leverage transactions, assets and enhance operations and we are very hands on



An aerial photograph of a mining operation. In the foreground, a large yellow dump truck is filled with dark, rocky material. In the background, a yellow wheel loader is positioned near a large pile of similar material. The ground is dark and shows tire tracks.

## How We Do Business

### Operating Principles

- Entrepreneurial
- Focus on commercial terms (inclusive of margin) optimization and speed of execution
- Where product or/and logistics are not competitive, we bring out of the box solutions
- Build, learn and optimize to achieve results not perfection
- Others

### ESG Imperatives

- Increasing employment in deprived regions
- Training workforce for international mobility
- Agricultural and farming development
- Reduce Carbon Footprints
- Others

# GLOBAL SUGAR TRADING





# Excellence in Sugar Trading

RS Global Energy FZE has committed to excellence in service and ethical conduct in the global trading sector. Our sugar trading operations are built on partnerships with reliable international suppliers and buyers, ensuring end-to-end management of every transaction. This approach fosters long-term alliances that prioritize security, stability, and sustainability in the acquisition and supply of goods.

Guided by fair trade principles, we are dedicated to meeting our clients' unique requirements with the highest level of professionalism and care. Our operations include the supply of high-quality sugar, adhering to rigorous quality standards and ethical practices, ensuring trust and satisfaction in every partnership.

At RS Global Energy, we don't just trade; we build lasting relationships based on integrity, reliability, and mutual growth.

GOVERNMENT OF FUJAIRAH  
FUJAIRAH FREE ZONE AUTHORITY

حكومة الفجيرة  
هيئة المنطقة الحرة الفجيرة

فجيرة  
FUJAIRAH  
المنطقة الحرة  
FREE ZONE

COMMERCIAL LICENSE رخصة تجارية

رقم الرخصة  
License No. : 4171A

اسم الشركة  
Company Name : آر إس جلوبال إنرجي إف إم سي  
RS GLOBAL ENERGY FZE

المالك  
Owner : السيد/ جوس فيريرا راموس  
Mr. Jose Ferreira Ramos

مقر الشركة  
Place of Inc. : المنطقة الحرة - الفجيرة  
FUJAIRAH FREE ZONE

نوع الرخصة  
Type of License : تجارة  
TRADING

النشاط  
Activity : تجارة السكر و تجارة محطات و أنظمة شحن المركبات الكهربائية و قطع الغيار  
Sugar Trading and Electric Vehicles Charging Stations & Systems & Spare Parts Trading.

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الهاتف  
Telephone : 09-2224350

الموظف المسؤول  
Person in Charge : السيد/ جواو بيدرو راموس دي كارفالهو سيلفا  
Mr. Joao Pedro Ramos Da Carvalho E Silva

الموقع  
Position : مدير تنفيذي  
Managing Director

رقم السجل  
Registration No. : 19-FZE-1944

تاريخ التجديد  
Renewal Date : 30/12/2024

تاريخ الانتهاء  
Date of Expiry : 31/12/2025

تاريخ الإصدار  
Date of Issue : 23/09/2024

د.ع.م  
Unified National  
Custom Code : 00330

Sharief Habib Al Awadhi  
Director General

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P.O. Box. 1133, Fujairah, United Arab Emirates T. +971 9 222 8000 F. +971 9 222 8888

E: freezone@emirates.net.ae W: www.fujairahfreezone.com



## Leveraging Our Expertise

- Experience managing complex global supply chains in the sugar industry.
- Strong partnerships with reliable international suppliers and buyers.
- Comprehensive end-to-end management of transactions, ensuring seamless coordination across logistics, compliance, and financial processes.
- Proven ability to adapt to market dynamics and sustain long-term alliances.
- Unwavering adherence to ethical principles and fair trade practices.





## Optimizing the Supply Chain

RS Global Energy leverages extensive supply chain expertise to deliver exceptional results, ensuring:

- Security and stability in the acquisition and delivery of sugar.
- Full compliance with client requirements, including Halal and other certifications.
- Seamless integration of procurement, transportation, and storage to meet global demand efficiently.
- Timely and reliable deliveries supported by advanced logistics and strategic partnerships.
- Continuous optimization of processes to enhance value for all stakeholders.





## Commitment to Sustainability

- Promoting environmentally friendly practices throughout the supply chain.
- Partnering with suppliers who adhere to sustainable agricultural methods.
- Reducing our carbon footprint by optimizing logistics and transportation.
- Supporting ethical trade to foster equitable opportunities for all stakeholders.
- Continuously innovating to meet global sustainability goals while ensuring operational excellence.





# Leading the Charge in Sustainable Energy Solutions



# XCHARGE

2017



Cooperation with BVG Berlin Transport

2020



Partnering with Hertz  
The world's largest car rental company



Signed long-term contract with Enel for over \$100 million

2022



Partnered with Vattenfall  
The fifth largest energy company in Europe



Signed a New Deal with Enel for over \$100 million



Cooperate with EDP Portugal's largest energy company and the fourth largest wind energy operator in the world



Working with Electra  
Popular French charging point operator



Cooperation with Deutsche Telekom  
The largest telecommunications operator in Europe and the fifth largest in the world



Working with Enel  
The world's second largest manufacturer and distributor of electricity and natural gas

2019



Obtained B+ round of financing from Shell Group and started strategic cooperation



Partnering with GTT  
Public transport operator in Turin, Italy

2021



## Our Products and Targets

Robust portfolio of smart EV charging solutions tailored to meet the demands of the market, including the design, EPC and O&M.

Products not only enhance charging efficiency but also incorporate advanced features such as:

- Smart Charging Management : Optimize energy consumption and reduce costs.
- User friendly Interface : Ensure an intuitive experience for all users.
- Scalability : Easily expand infrastructure as demand grows.

### Liquid-cooled Ultra Fast Charger-C7



### ESS Integrated Charger





# Our Products and Targets

Ports and Airports as Key Hubs for our Strategic Market Positioning.

Ports and airports are ideal for deploying EV charging stations due to their high vehicle traffic and their pivotal role in global trade. These locations naturally facilitate frequent, high-capacity vehicle movement, including logistics, cargo operations, and passenger services.

Potential target locations:

- UAE: Jebel Ali Port (Dubai), Khalifa Port (Abu Dhabi), Abu Dhabi International Airport, Dubai International Airport.
- GCC: King Abdullah Port (Saudi Arabia), Hamad Port (Qatar), King Fahd International Airport.
- Africa: Durban Port (South Africa), Mombasa Port (Kenya), OR Tambo International Airport (South Africa).
- Latin America: Port of Santos (Brazil), Colón (Panama), São Paulo-Guarulhos International Airport (Brazil).

Multi-Sector Approach.

**Commercial and Freight Vehicles:** Ports and airports handle large volumes of logistics and freight vehicles. Partner with shipping companies and logistics providers to install high-capacity EV chargers capable of supporting large electric freight trucks, buses, and service vehicles that operate within and around these locations. This will appeal to businesses aiming to reduce their carbon footprint.

**Passenger Transport:** Electric taxis, ride-sharing services, and private vehicles at airports can utilize fast chargers, incentivizing taxi operators and rental car companies to adopt EV fleets. Offering charging stations in areas like airport parking and near passenger terminals will cater to the growing demand for sustainable transportation.





# **Strategic Partnerships**

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## **Partnership with Xcharge:**

- Exclusive distributor of XCharge technologies in the Middle East and Europe.
- Providing advanced charging solutions, including fast and ultra-fast chargers.
- Collaborative efforts to integrate renewable energy sources and smart grid technologies.

## **Collaboration with stakeholders**

- Comprehensive Smart Energy Solutions tailored for stakeholders' electrification strategy.
- Aligning with stakeholders' vision to enhance smart energy management and sustainability.

### **Increased Convenience**

Customers can access a wider range of products and services through a single partnership, streamlining their shopping experience

### **Competitive Pricing**

Partnerships often allow for bulk purchasing and volume discounts, resulting in more affordable prices for customer

### **Enhanced Customer Support**

Customers can benefit from the combined expertise and resources of the partnering organizations, providing a more comprehensive support experience

### **Customized Solutions**

Partnerships can enable the development of tailored products and services that better meet the specific needs of individual customers

### **Improved Reliability**

Customers can have confidence in the stability and reliability of the partnership, reducing the risk of service disruptions or quality issues



# Strategic Contributions to the EV Ecosystem

## Advanced Charging Technology

Deployment of cutting-edge EV charging solutions, including fast and ultra-fast chargers to reduce charging times and enhance user experience.

## Comprehensive Charging Solutions

Offering a range of tailored solutions for residential, commercial, and public charging needs.

## Integration with Renewable Energy

Facilitating the incorporation of renewable energy sources into EV charging infrastructure to support sustainability goals.

## Data-Driven Insights

Utilizing advanced software and analytics to provide valuable data on charging patterns and user behavior, optimizing operations and service offerings.

## Collaboration with Local Governments

Working with local authorities to ensure strategic placement and alignment with urban planning and sustainability initiatives.

## Policy Advocacy Support

Assisting in advocating for supportive policies and incentives for EV adoption, creating a favorable regulatory environment.





# Technological Innovations

## Energy Storage and Microgrids

Implementing energy storage solutions and microgrids to enhance grid stability and energy efficiency.



## Smart Charging Management

Optimizing energy consumption and reducing costs through intelligent charging management systems.

## User-Friendly Interfaces

Ensuring an intuitive and seamless user experience with advanced HMI touchscreens and easy payment systems.

## Scalability and Flexibility

Designing modular and scalable systems that can grow with increasing EV adoption and infrastructure demands.

## Interoperability and Safety

Supporting multiple communication protocols (OCPP 1.6J/2.0) and ensuring high safety standards in all charging solutions.



# Supporting Sustainability and UAE Goals

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## Alignment with UAE's Green Mobility Strategy 2030

Supporting national initiatives to increase the adoption of electric and hybrid vehicles in public and private sectors.

## Reduction of Carbon Emissions

Deploying eco-friendly EV charging infrastructure to contribute to the UAE's carbon neutrality goals.

## Energy Efficiency and Cost Savings

Utilizing smart energy management to reduce operational costs and optimize energy use.

## Integration with (stakeholders) Smart Grid Projects

Enhancing energy supply stability and efficiency through smart grid and microgrid applications.

## Global EV Adoption Trends

Rising global demand for EVs driven by government incentives and clean energy policies.

Technological innovations in fast charging, smart grids, and energy storage fuel growth.

## Middle East Dynamics

Saudi Green Initiative 2030: Targets 30% of vehicles in Riyadh to be electric by 2030.

UAE Green Mobility Strategy 2030: Aims to deploy 42,000 EVs and increase EV purchases by 30%.

## Growth Opportunities

Significant potential for expanding EV infrastructure across the Middle East.

Renewable energy integration into charging infrastructure enhances sustainability.

Partnerships with governments and private sector drive growth in public charging networks.



# **Integrated Vision & ESG Imperatives**

## **Sustainability Goals**

Commitment to reducing carbon footprint and promoting clean energy solutions.

## **Environmental Initiatives**

Integration of renewable energy sources and energy-efficient technologies in all projects.

## **Social Responsibility**

Creating eco-friendly solutions that benefit communities and promote sustainable development.

## **Governance Standards**

Upholding high standards of corporate governance, transparency, and ethical practices.





# Operating Principles & Business Approach

## **Operational Excellence**

Delivering high-quality, sustainable solutions that are both commercially viable and environmentally responsible.

## **Customer-Centric Approach**

Focusing on the needs and satisfaction of clients and partners through tailored solutions and exceptional support.



## **Innovation and Continuous Improvement**

Investing in R&D to continuously advance technology and improve service offerings.

## **Transparency and Integrity**

Maintaining transparency in all operations and upholding ethical standards in business practices.

## **ESG Integration**

Embedding Environmental, Social, and Governance (ESG) principles into the core business strategy.



# Operating Principles & ESG Imperatives

## **Environmental Stewardship**

Implementing eco-friendly technologies and practices to minimize environmental impact.

## **Social Responsibility**

Engaging with communities and stakeholders to promote sustainable development and social well-being.

## **Governance Excellence**

Ensuring robust governance frameworks to manage risks and maintain accountability.

## **Sustainable Supply Chain**

Partnering with suppliers who adhere to sustainable and ethical practices.

## **Innovation for Sustainability**

Developing innovative solutions that drive sustainability in the energy and EV sectors.





# Sustainability Metrics and Impact

## CO2 Emissions Reduction

Our EV infrastructure helps reduce **up to 20 tons of CO2** per charging station annually.

Contribution to CO2 reduction worldwide.



## Energy Efficiency and Cost Savings

Smart energy management reduces energy costs by **15%**.

Renewable energy integration lowers operational costs by **20%** for charging operators.

## Community and Environmental Benefits

Deployment of EV chargers improves urban air quality and reduces **30%** of particulate matter in cities.

**Noise pollution reduction** in urban centers with increased EV adoption.



# Future Outlook

## Sustainability Initiatives

Enhancing renewable energy integration and advancing sustainability goals in all future projects.

## Strategic Partnerships

Building new partnerships and strengthening existing ones to drive innovation and growth.



## Expansion into New Markets

Plans to expand EV charging infrastructure into Europe, Africa, South America and other emerging markets.

## Technological Advancements

Continued investment in R&D to develop next-generation charging solutions and smart energy management systems.

## Scalable Solutions

Developing scalable and flexible solutions to meet the growing demands of the global EV market.



# EV Licenses

The Authority of Fujairah has officially granted RS Global Energy FZE a license for electric vehicle (EV) charging station activities.

This milestone reflects the Authority's visionary support and positions us to make impactful contributions to the EV ecosystem, aligning with the goals set forth during COP28





# EV Licenses

RS Global Energy FZE is an authorized Distributor of XCharge EV Charger for the Middle East and Europe.



# Strategic Management

**Executive President**  
José Ferreira Ramos

**CFO**  
João Silva

**CCO**  
Jamila Xin

**COO**  
Jairo Ramos

**Financial Instruments & Risk**  
Timur Avrashov

**Finance & Administration**  
Agata Machado

**Trading**  
Prince Zolani

**Marketing**  
Outsourced

**Supply Chain & Logistics**  
Mateus Drexler

**Operations**  
Suneer Babu

**Teams Enablers of Internal Services Delivery**

-  Administrative
-  Legal
-  People Culture & Communications

**Teams Enablers of Business Delivery**

-  Brokers
-  Agents
-  Strategic Partners

**To attract positive things in your life,  
start by giving off positive energy.**



**RS GlobalEnergy**

## **CORPORATE OFFICES**

Office No 39, Block C, Fujairah Free Zone, Phase II  
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